

MMOG/LE 培训

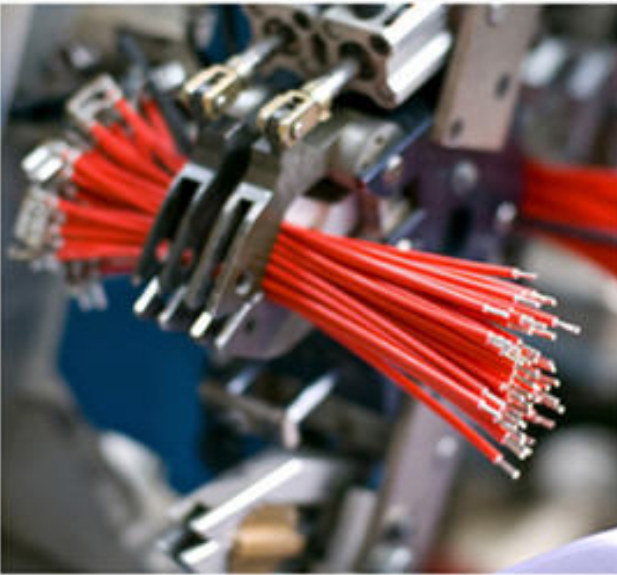
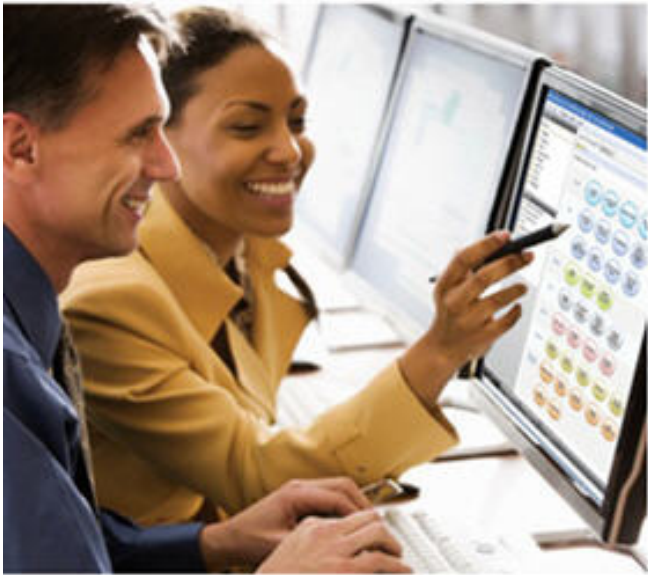
成海燕

QAD 中国项目经理



卓越制造

大中华区用户大会



Our Passion. Your Advantage.

Materials Management Operations Guideline/ Logistics Evaluation (MMOG/LE)

物料管理运作指南/物流评估(MMOG/LE)

What is the MMOG/LE?

什么是MMOG/LE?

The recommended **industry standard** for **materials processes** (industry accepted benchmark).

对物料流程推荐的行业标准

Self-assessment (six chapters and **206 criteria**) to **identify gaps** between internal processes and industry benchmarks.

自评估（6章，206个标准）来标识企业内部流程与行业基准间的差异

Weighted score sheet helps to **prioritize improvement** efforts

积分卡用于帮助权衡改善操作

谁要求MMOG/LE ?

- 已经采用的OEMs
 - Ford
 - Chrysler
 - GM
 - Iveco
 - PSA
 - Renault
 - Volvo Car
 - Volvo Truck
- 正在评估
 - Fiat
 - BMW
 - VW
 - Daimler
 - Honda North America

MMOG/LE Background and History

背景和历史

National logo

AIAG 美国汽车工业行动组织

- The Automotive Industry Action Group (AIAG) provides a unique forum for auto manufacturers, suppliers, and vendors to interface and develop solutions that reduce the cost and complexity of doing business with multiple trading partners.



Automotive Industry Action Group

Odette

- Odette International is an organization, that sets standards for e-business communications, engineering data exchange, and logistics management. Odette links the 4000 plus businesses in the European motor industry and their global trading partners.



History of the Global MMOG/LE

全球MMOG/LE 历史

- MMOG/LE is a collaborative effort between AIAG and Odette to develop a single Materials Planning and Logistics (MP&L) evaluation that can be used globally.
- MMOG/LE was derived from the Odette Logistics Evaluation (OLE) and AIAG's Materials Management Operations Guideline (MMOG), which were both originally published in 1999.

Benefits 好处

- A global, standard supplier evaluation 标准化的供应商评估规范
- Improve delivery performance 提高客户交付绩效
- Reduce inventory, premium freight, rework, obsolesce, line stoppages, lead times 降低库存, 紧急运费, 返工, 报废, 生产停线, 提前期
- Improve customer satisfaction 改善客户满意度
- Reduce supply chain risk 降低供应链风险
- Drive continuous improvement 驱动持续改进
- Increase overall competitiveness 提高整体竞争力

A Tool for Continuous Improvement

持续改进的工具

- Compare internal processes against best practice 将内部流程和行业最佳实践比较
- Identify areas for improvement 识别需要改进的方面
- Create and prioritize action plans 建立并按紧急程度的纠正计划

Global MMOG/LE

- Developed by members of the automotive community, but is used outside the automotive industry. 由汽车行业协会开发，但可以使用于其他行业
- Usage outside the automotive industry 其他行业包括
 - Hospitals 医院
 - Construction 建筑工程
 - Aerospace 航天
 - Chemical 化工
 - Electronics 电子
 - Industrial 工业
 - Retail 批发
 - Universities 大学

Understanding the Global MMOG/LE Document

理解 MMOG/LE 文档

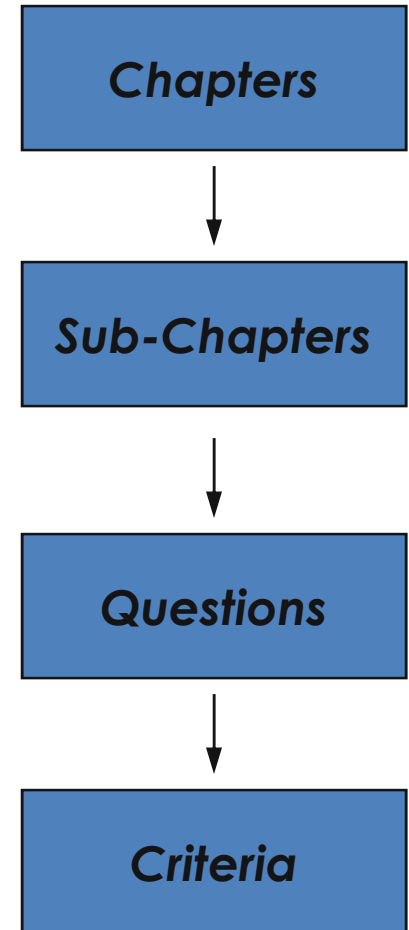
MMOG/LE Self-Evaluation Sections

MMOG/LE 自评估范围

1. Strategy and Improvement 策略与改进
2. Work Organization 工作组织
3. Production and Capacity Planning 生产和能力计划
4. Customer Interface 客户接口
5. Production and Product Control 生产和产品控制
6. Supplier Interface 供应商接口

Structure of the Document 文档结构

- The document is structured into 6 chapters that represent the areas of evaluation
文档分为6个章节，即需要评估的范围
- Each chapter is divided into 4 to 7 sub-chapters
每个章节分为4-7个子部分
- Each sub-chapter contains a number of questions
每个子部分包含系列问题
- The questions contain the individual criteria
每个问题包含若干个标准（要求）



Materials Planning and Logistics Model

物流计划和物流模型

LEGEND: The color coding relates to the following MMOG/LE chapters:

1. Strategy & Improvement

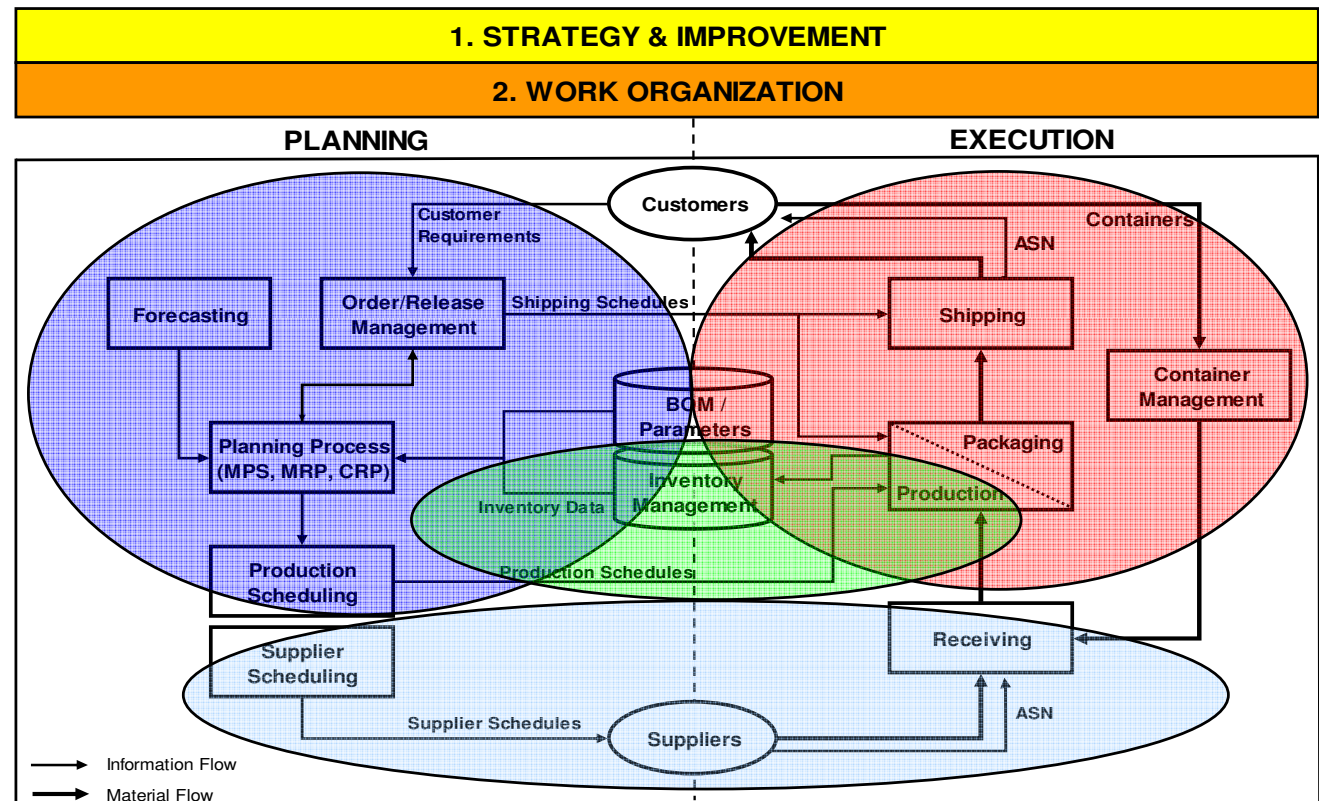
2. Work Organization

3. Capacity & Production Planning

4. Customer Interface

5. Production & Product Control

6. Supplier Interface



Download the Self Assessment

下载自我评估表

1.4.2		There shall be a process to identify and take corrective actions on deficiencies and/or unstable processes found during internal assessments.
Why?		For organizations to remain competitive and reduce cost, deficiencies must be identified.
Criteria:		Minimum requirement (Additional areas to be covered by the process).
F3		Bottle neck processes.

ENGLISH

1.4.2		Il doit exister un processus permettant de définir et de mettre en place des actions correctives pour les process défaillants identifiés lors d'audits internes.
Pourquoi ?		Afin que l'entreprise reste compétitive et réduise ses coûts, les processus à améliorer doivent être identifiés.
Criteria:		LES CRITERES DECRITS CI-APRES REPRESENTENT LE MINIMUM. Des process complémentaires peuvent être mis en place pour répondre a des besoins clients spécifiques.
F3		Goulots d'étranglement.

FRENCH

1.4.2		必须有一个过程以对 那些在内部评审期间所发现的不足和 / 或不稳定过程，进行识别并采取纠正措施。
为什么？		为了使组织保持竞争性并降低成本，需要识别要改进的特定区域。
准则：		最低要求（要包含特定顾客所要求的其他领域）。
F3	X	瓶颈的过程。

CHINESE

1.4.2		内部評価の際に発見した不備や未整備のプロセスに問題がある。
理由		組織にとって競争力の維持・向上のためには、
基準：		最低限の要求事項（その他の領域は顧客個別の要求事項）
F3		ボトルネック・プロセス

JAPANESE

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Global MMOG/LE
Version/Edition: 2
Product Code: M-7

Provides industry best practices for the materials management process in your facility and is intended to establish a common definition of materials practices to facilitate effective communication between trading partners. The guideline can be used internally as a continuous improvement tool, or externally as your customers require. This Excel file automatically calculates your Global MMOG/LE score and features a gap analysis tool.

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Language: English	add to your cart	
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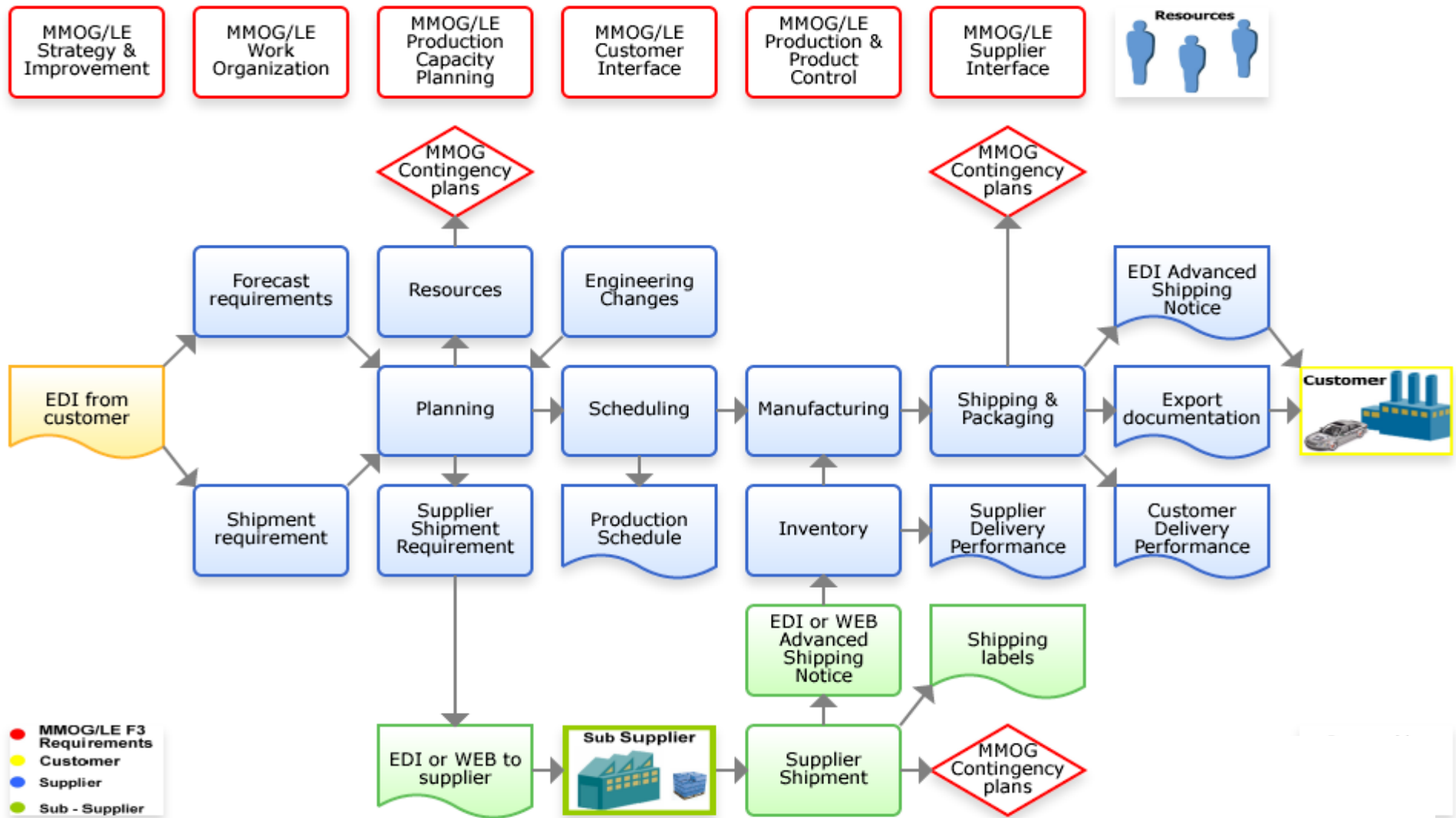


Global MMOG/LE

MMOG/LE Translations 已翻译语言

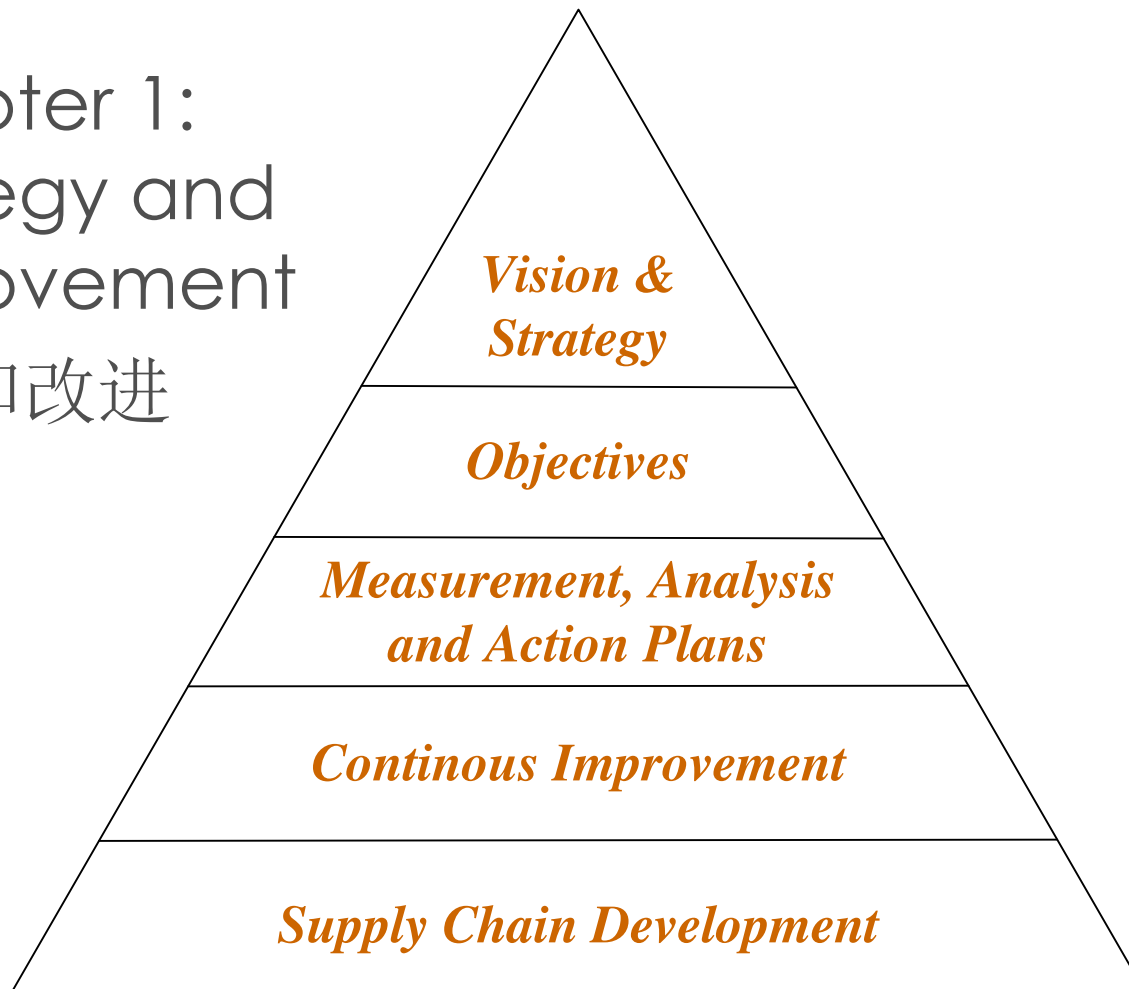
- Available in 10 languages including:
English French German
Spanish Portuguese Chinese
RomanianCzech Turkish
Slovene

MMOG/LE Processes 流程



Areas of Evaluation 评估方面

- Chapter 1:
Strategy and
Improvement
战略和改进



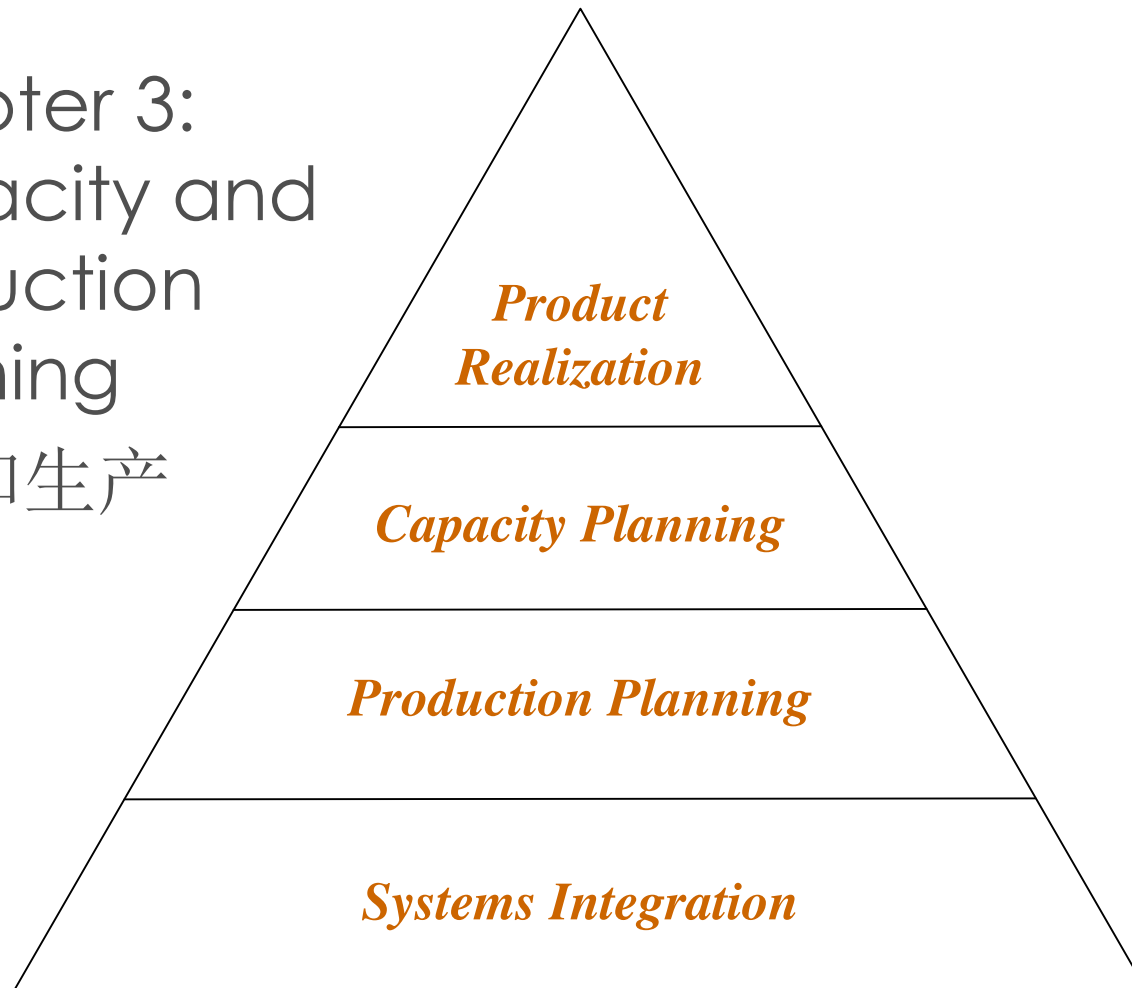
Areas of Evaluation 评估方面

- Chapter 2:
Work
Organization
工作组织



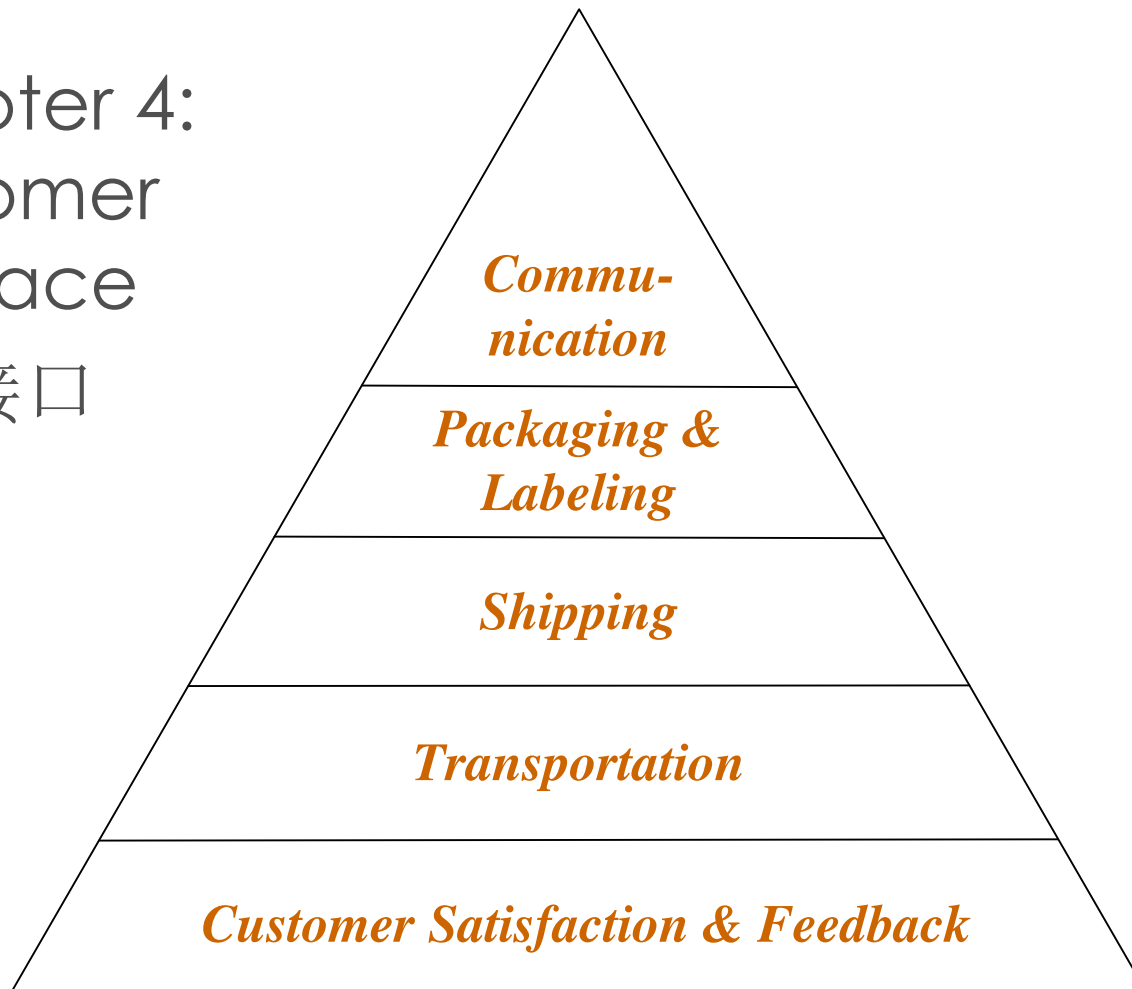
Areas of Evaluation 评估方面

- Chapter 3:
Capacity and
Production
Planning
能力和生产
计划



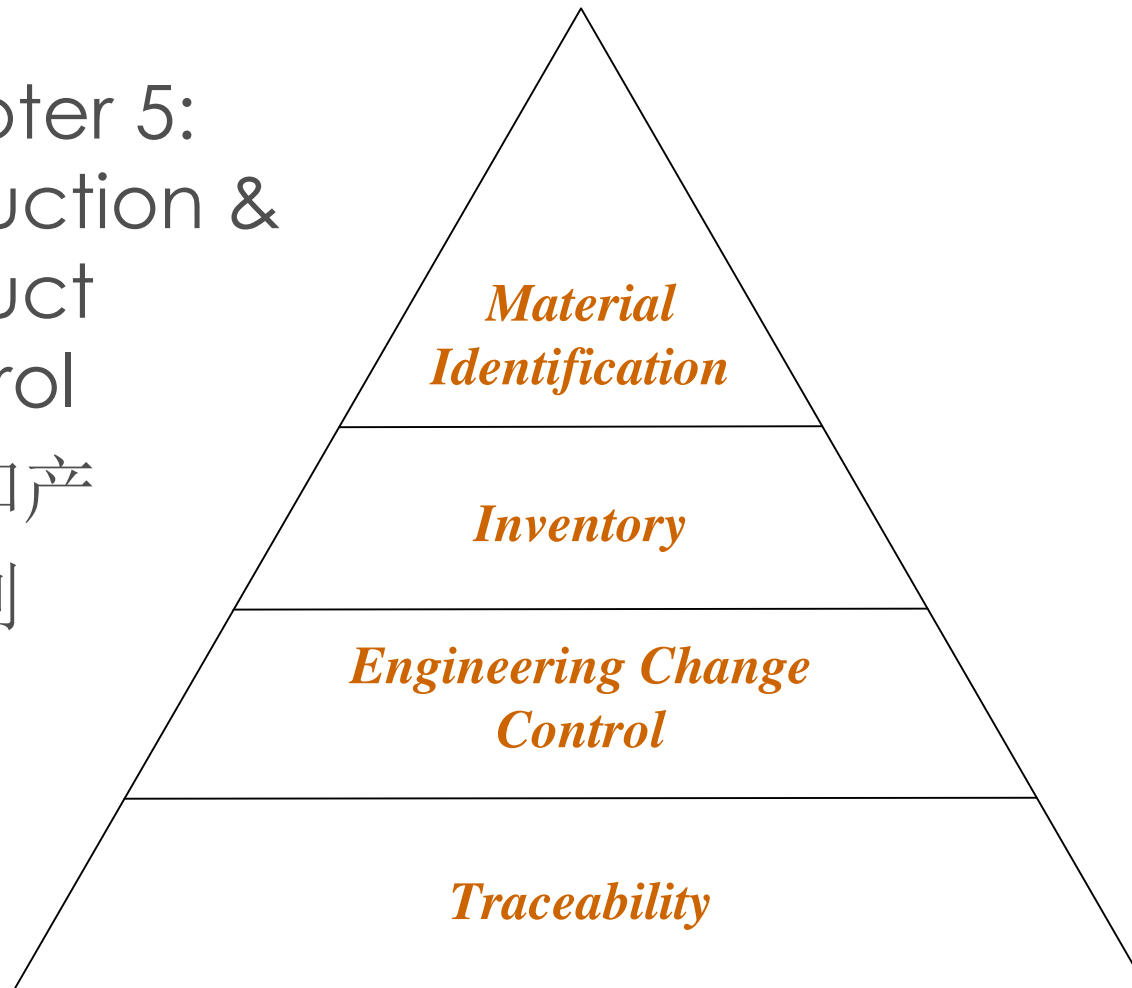
Areas of Evaluation 评估方面

- Chapter 4:
Customer
Interface
客户接口



Areas of Evaluation 评估方面

- Chapter 5:
Production &
Product
Control
生产和产
品控制



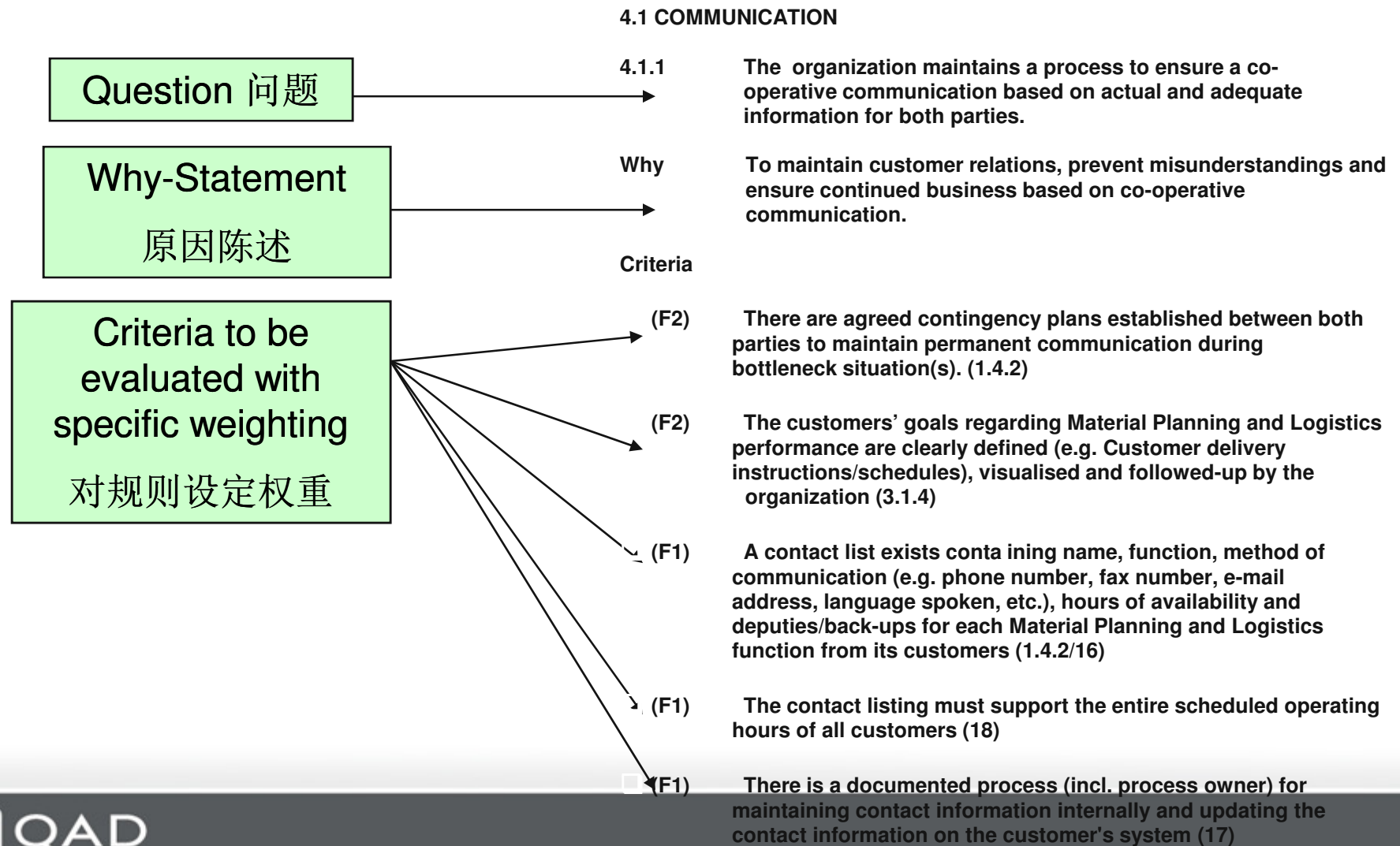
Areas of Evaluation 评估方面

- Chapter 6:
Supplier
Interface
供应商接口



How is the MMOG/LE Structured? MMOG/LE架构如何？

全球MMOG/LE的架构



MMOG/LE Self-Assessment Document

MMOG/LE自评估文档

		Each question is multiplied by a weight factor:
		F1 = Low (1 point each)
		F2 = Medium (2 points each)
		F3 = High (3 points each; any non-compliance will result in overall evaluation to be Level C due to critical competency factor.
		Enter "X" in each check box if process is effectively implemented at your organization
		1.1 Vision and Strategy
1.1.1		The organization has a strategy that ensures the Materials Planning and Logistics vision is achieved.
Why?		For the Materials Planning and Logistics process to be efficient and effective, it needs to be acknowledged as an important part of the operation and receive adequate resources. Good knowledge of long-term strategy is a condition for employees to work consistently and be pro-active.
Criteria:		
1)	F2	☐ A documented vision exists for the Materials Planning and Logistics function.
2)	F2	☐ A documented strategy exists with activities for implementing the Materials Planning and Logistics vision.
3)	F2	☐ The Materials Planning and Logistics vision and strategy is linked to the organization's overall objectives, including customer requirements and continuous improvement.
4)	F2	☐ The Materials Planning and Logistics vision and strategy is communicated and understood within the organization.

Example Criteria 样例

1.2.2

The organization shall have Key Performance Indicators (KPIs) defined and in place for key areas of the MP&L process that support meeting both the organization's business objectives and customer requirements.

Why?

Defining, collecting, and analyzing KPI data assists the organization to determine the effectiveness of the MP&L process. In addition, the process helps identify areas where continual improvement can be made to achieve the organization's business objectives and/or to satisfy customer requirements.

Criteria:

Delivery

1)	F3	Delivery performance to customer (e.g. customer performance rating, ship-to-schedule, shipping discrepancies) shall be defined and measured.
2)	F3	Supplier delivery performance metrics (e.g. on-time delivery, receipt discrepancies, ASN accuracy) shall be defined and measured.
3)	F3	Internal performance metrics (e.g. build to schedule, labor performance, labor effectiveness) shall be defined and measured.
4)	F2	Lead times for all supply chain processes within the organization's responsibility (e.g. procurement, manufacturing, transport, schedule preparation) are defined and measured.

Quality

5)	F2	Metrics are defined to measure the quality of work within MP&L processes (e.g. incorrect/missing documentation, EDI system downtime, EDI error messages, packaging and labeling errors).
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Cost

6)	F2	Standard costs related to MP&L processes (e.g. freight, labor, packaging) and extraordinary costs associated with inefficiencies (e.g. premium freight, overtime, damaged containers) are identified and measured.
7)	F1	Inventory levels and/or turns are measured separately for raw material, work-in-process (WIP), finished goods.

Scoring Summary Needed for Submission

需要提交的积分汇总

Global Materials Management Operations Guide / Logistics Evaluation results sheet

Chapter	Question number	Result (Criteria score x Weighting of criteria)														Act. Score	Max. Score	S=self assessed	V=verified assessed
		1	Weight.	2	Weight.	3	Weight.	4	Weight.	5	Weight.	6	Weight.	7	Weight.				
1	1.1.1	x	F2	x	F2	x	F2	x	F2							8	8		
	1.2.1		F2		F2		F2		F2							0	6		
	1.2.2		F3		F3		F3		F2		F2		F2		F1	0	16		
	1.3.1		F2		F2		F2		F1							0	7		
	1.3.2		F2		F2											0	4		
	1.4.1		F1		F1		F1									0	3		
	1.4.2		F3		F2		F2		F2		F1					0	10		
	1.5.1		F1		F1		F1									0	3		
	1.5.2		F2		F2		F2									0	6		
Chapter summary					F3		F2		F1							Total Chapter 1		8	
			Fulfilled		0		4		0							MAX Score		63	
			Not fulfilled		4		1		9							%		13%	

Score automatically
calculated for each
section
每部分积分自动计算

Automated Scoring System 自动评分系统

- The purpose of the scoring system
评分系统目的
 - Identify areas, which should be given a high priority 指出必须优先考虑的方面
 - Focus on urgent issues to avoid the risk of not meeting the customer's requirements 针对紧急问题，避免不满足合作伙伴需求的风险
 - Determine classification/level 决定评估等级
- The weighting system aids in prioritizing continuous improvement activities 分数意味：有助列出持续改进活动的次序

Automated Scoring System 自动评分系统

There are three focus levels 三种针对性标准

- F1 requirements: If not met, the organization's competitiveness will be adversely affected.
如果不满足，企业竞争力将有不利影响
- F2 requirements: If not met, customer satisfaction and the organization's performance will be seriously affected.
如果不满足，客户满意度和企业绩效将有严重影响
- F3 requirements: If not met, there is a high risk of interruption to customer operations with additional costs to be incurred in the short term.
如果不满足，有可能短期内造成客户运作中断招致额外成本出现的严重风险

Scoring of Evaluation Areas各评估面的自动评分

Scoring Summary Results

Chapter	Criteria	Result (Criteria scored x Weight of criteria)														Act. Score	Max. Score	% Comp	Assessor's Name	Verifier's Name
		1	Weight	2	Weight	3	Weight	4	Weight	5	Weight	6	Weight	7	Weight					
I	1.1.1	✓	F2	✓	F2	✓	F2	✓	F2							8	8	100%		
	1.2.1	✓	F2		F2	✓	F2									4	6	67%		
	1.2.2	✓	F3	✓	F3		F3	✓	F2		F2	✓	F2	✓	F1	11	16	69%		
	1.3.1	✓	F2	✓	F2	✓	F2		F1							6	7	86%		
	1.3.2	✓	F2	✓	F2											4	4	100%		
	1.4.1	✓	F1	✓	F1		F1									2	3	67%		
	1.4.2	✓	F3	✓	F2	✓	F2	✓	F2	✓	F1					10	10	100%		
	1.5.1	✓	F1	N/A	F1	✓	F1									2	3	67%		
	1.5.2	✓	F2	✓	F2	✓	F2									6	6	100%		

Chapter summary

	F3	F2	F1
Compliant	3	19	6
Non Compliant	1	2	2
Non Applicable	0	0	1

Total Chapter 1

53

MAX Score

63

% Compliant

84%

Overall Score and Classification

整体分数和等级

TOTAL score
Maximum Score
%

193
351
54%

	F3	F2	F1	Σ
Compliant	21	42	46	109
Non Compliant	13	33	49	95
Non Applicable	1	0	1	2
Σ	35	75	96	206

Classification
C

- Based on the evaluation results, the supplier is classified
- There are three levels: A, B, C

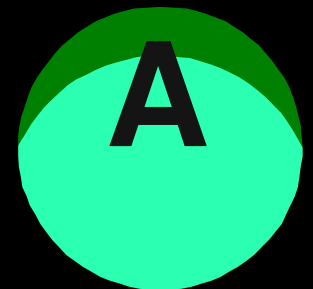
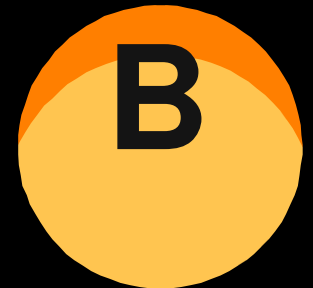
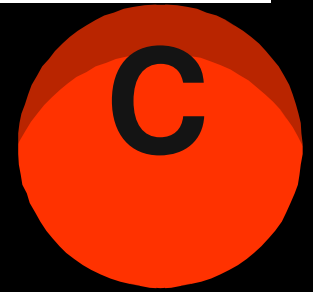
Classification of Results

等级评价

总体少于75%满足
OR 12个或大于12个F2不满足
OR 1个或多个F3不满足

总体多于75%满足
AND 少于 12个 F2不满足
AND F3全部满足

90% 以上满足
AND 少于 6个 F2不满足
AND F3全部满足



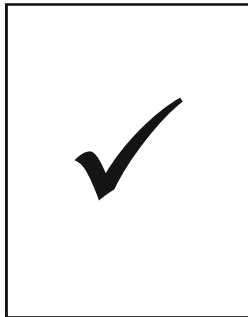
Scoring Summary (ABC Classification)

积分汇总（ABC分类）

A Level A级	Supplier is considered to be at or near “ world class ” standards (90% or higher). 供应商达到或接近“全球”标准的90%或更高
B Level B级	Supplier is deficient in two or more aspects of a given category or multiple categories (75% < 90%). An action plan should be put in place and the corrective action should not require a significant amount of time to implement. 供应商在某确定范围或多个范围内无法达标，满足标准的75—95%。应制定行动计划，并且相应的行动不会需要很多时间来实施。
C Level C级	Supplier is deficient in one or more critical or high impact aspects (75% or less). Action plans required to ensure deficiencies do not result in serious or prolonged issues to the customer. 供应商在一个或多个重要或有重要影响区域无法达标，少于75%。需要制定行动计划，确保对客户不会产生严重的，或其它延期影响

Answer Options for Assessment

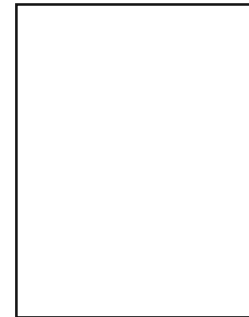
评估问题回答



满足



不适用



不满足

Why Take the Self-Assessment?

为什么执行自评估？

- Benchmark your materials management practices in any industry
适用于任何行业的物料管理标准
- Meet customer requirements for an approved supplier
满足客户需求的合格供应商
- Target list for improvements (Gap/Gains)
(差异/收益) 改善的目标列表
- Use it as a guide to standardize plant logistics globally
作为工厂实现全球物流标准化的指南
- Enable world-class lean practices 支持世界级精益企业
- Reduce manufacturing costs 减少制造成本

Classification of Results 等级结果

- A-level
 - The supplier far surpasses minimum standards in every aspects 供应商在各方面较大的超越了最低标准
 - The supplier can be considered at or near “world class” standard 供应商接近世界级标准

Classification of Results等级结果

- B-level
 - The supplier is deficient in two or more aspects of a given category or multiple categories 供应商存在两个方面以上不完善
 - An action plan should be in place, and the corrective action should **not** require more than 3 months to implement
必须有行动计划，纠正行动必须在3个月内实施

Classification of Results等级结果

- C-level

- The supplier is deficient in one or more critical aspects or high-impact aspects of a given category

供应商有一个或多个危急或较高影响的方面存在不足

- Action plans are required to ensure deficiencies do not result in a serious or prolonged issues to the customer

必须有行动计划，以保证这些不足不会造成严重后果或拖延问题影响客户

Action Plan as a Major Result

纠正计划作为主要结果

- Scoring leads to actions 分数产生纠正行动
 - Scoring results must be directly linked with an action plan in the gap analysis which includes:
分数结果必须直接连接一个差异分析及行动计划
 - Current State 当前状态
 - Desired State 理想状态
 - Gap 差异
 - Action Required 需要的行动
 - Target Dates 完成日期
 - Responsibility 责任人
 - Costs 成本

差距分析工具

Global MMOG/LE

Question #	Criteria Weight	Element	Desired State	Current State
1)	F2	1.3 Measurement, Analysis and Action Plans	The management prioritizes documented action plan items. The action plan should include the action, responsibility, timing and allocated resource.	
2)	F2	1.3 Measurement, Analysis and Action Plans	Evaluations of corrective/preventive actions are performed at the conclusion of each action plan. The review shall be used to determine the effectiveness, the application to similar processes and the need for any further action.	
1)	F1	1.4 Continuous Improvement	A defined process supported by management for continuous improvement is used within the entire organization and with all supply chain partners.	

Global MMOG/LE									
Question #	Criteria Weight	Element	Desired State	Current State	Gap	Action Required	Time to Complete	Responsibility	Cost
1)	F2	1.1 Vision and Strategy	A documented vision exists for the Materials Planning and Logistics function.						
2)	F2	1.1 Vision and Strategy	A documented strategy exists with activities for implementing the Materials Planning and Logistics vision.						
3)	F2	1.1 Vision and Strategy	The Materials Planning and Logistics vision and strategy is linked to the organization's overall objectives, including customer requirements and continuous improvement.						
4)	F2	1.1 Vision and Strategy	The Materials Planning and Logistics vision and strategy is communicated and understood within the organization.						
1)	F2	1.2 Objectives	All objectives are measurable and consistent with the organization's Materials Planning and Logistics strategy.						
2)	F2	1.2 Objectives	Objectives are accepted by all relevant functions and are clearly cascaded throughout the organization.						

Identify Gaps—Example 差异分析-样例

Question #	Element	Desired State	Current State	Gap
97)	4.1 Communication	Electronically communicated delivery forecasts (e.g., 830/DELFOR/planning releases) shall be received and processed.	Customer EDI not implemented. Releases are being received via the Internet and inputted manually into the system.	Need to obtain customer, EDI guidelines, map EDI transaction, obtain VAN connection, test internally and test with customer.
98)	4.1 Communication	Electronically communicated call off's (e.g., 862/DELJIT, shipping schedules, sequenced shipping schedules) shall be received and processed.	Customer EDI not implemented. Schedules are being received via the Internet and inputted manually into the system.	Need to obtain customer, EDI guidelines, map EDI transaction, obtain VAN connection, test internally and test with customer.
99)	4.1 Communication	Receipt and understanding of electronic communication should be in accordance with international automotive standards (e.g., AIAG/Odette.)	We do not have the customer's EDI guidelines, We need to obtain customer EDI guidelines from their web site.	Provide EDI guidelines to our software provider create maps to load the EDI data into our system.

Action Plan Example纠正计划样例

Action Required	Time to Complete	Responsibility	Cost *
Obtain guidelines 830 - DELFOR; 862 -DELJIT; review guidelines; Contact customer with any questions; store guidelines on intranet with other customer EDI guidelines	Download from customer web site at www.oem.com	EDI analyst IT Department	No charge
			We need to download Specifications to provide to our software provider.

- Include potential revenue or savings if available.
如果可能包括潜在收益

Gap Analysis and Action Plan

差异分析和纠正计划

File Edit View Insert Format Tools Data Window Help Type a question for help												
A6 Select Filter Option All Criteria Go to Worksheet Gap Analysis Toggle Current Score Create Progression Chart												
MMOG/LE						Click the 'Create Progression Chart' button to create a Progression Chart that shows the organization's Scoring and Classification progress according to the Target Dates in the Gap Analysis. Click here for additional instructions on how to use the Gap Analysis and create a Progression Chart						
Total Compliant Criteria 196												
Total Non Compliant Criteria 4												
Non Applicable Criteria 6												
Compliance	Element	Criteria	Question #	Criteria Weight	Desired State	Assessment Comments	Current State	Gap	Action Plan	Target Date	Completion Date	Responsibility
✓	3.3 Production Planning	3.3.2	2)	F1	A process exists that uses forecast demand in the design of the pull system (e.g. kanban loop and lot sizes) and the parameters are reviewed at appropriate intervals.	Reference ISO/TS Procedure SOP01234.						
✓	3.3 Production Planning	3.3.2	3)	F1	The pull planning process extends to suppliers.	Reference ISO/TS Procedure SOP54321.						
N/A	3.4 Systems Integration	3.4.1	1)	F3	Customer order information as well as internal production requirements shall be automatically integrated into the organization's planning and scheduling systems including error checking/validation (e.g. invalid part number, purchase order or customer site, cumulative quantity disagreement, incorrect customer set-up).	"Customer X" does not send releases electronically. Releases are received via email requiring manual entry into our MRP. This criterion was reviewed with Jane Doe on 11/03/2009.						
✓	3.4 Systems Integration	3.4.2	1)	F2	The most current customer requirements are integrated into the material planning process as soon as possible.	Release are input into the MRP weekly upon receipt from the customer. Reference ISO/TS Procedure SOP12345.						
N/A	4.1 Communication	4.1.1	1)	F2	There is a documented process that defines the level, frequency, and content of communication with the customer.	Criterion 4.1.1 Q1 is non applicable because of XYZ. was reviewed and approved by Jane Doe on 11/3/2009.						
N/A	4.1 Communication	4.1.1	2)	F2	The customer's expectations and requirements regarding MP&L are understood (e.g. schedule adherence, routing instructions, ASN performance), reviewed regularly, and communicated to the appropriate personnel.	Criterion 4.1.1 Q1 is non applicable because of XYZ. was reviewed and approved by Jane Doe on 11/3/2009.						
The organization provides its												
Acknowledgements Introduction & Instructions Assessment Scoring Summary Gap Analysis Radar Chart Radar Charts - Subchart												
Ready												

Comments for all Criteria 所有规范要注解

Microsoft Excel - M-7 MMOG LE v3 (2009-10-29).xls

File Edit View Insert Format Tools Data Window Help

Type a question for help

G287 "Customer X" does not send releases electronically. Releases are received via email requiring manual entry into our MRP. This criterion was reviewed with Jane Doe on 11/03/2009.

Toggle Current Score Go to Worksheet Assessment Go to Chapter [Select Chapter or Subchapter]

282			
283			
284	3.4.1		3.4 Systems Integration
			Customer order information shall be transferred and integrated automatically into the organization's planning and scheduling systems.
	Why?		Direct electronic transfer of data improves the efficiency and speed of communication and reduces the possibility of error throughout the supply chain. Centralizing data provides the means for a single source of information that can be accessed and used by relevant functions to streamline the production planning process and facilitate decision making.
285	Criterion:		
286	1) F3	N/A	Customer order information as well as internal production requirements shall be automatically integrated into the organization's planning and scheduling systems including error checking/validation (e.g. invalid part number, purchase order or customer site, cumulative quantity disagreement, incorrect customer set-up).
287			"Customer X" does not send releases electronically. Releases are received via email requiring manual entry into our MRP. This criterion was reviewed with Jane Doe on 11/03/2009.
288			
289	3.4.2		The organization sets the timing of the Material Requirements Planning (MRP) system process to coincide with the receipt of the expected customer
	Why?		The MRP system should calculate schedules (e.g. production, shipping, supplier) based on the most current information available from the customer to ensure that any changes are processed in a timely manner.
290	Criterion:		
291	1) F2	✓	The most current customer requirements are integrated into the material planning process as soon as possible.
292			Release are input into the MRP weekly upon receipt from the customer. Reference ISO/TS Procedure SQP12345.
293			
294			
295			
296			

4. CUSTOMER INTERFACE

Acknowledgements Introduction & Instructions Assessment Scoring Summary Gap Analysis Radar

Ready

Gap Analysis Includes Comments

差异分析包括注解

File Edit View Insert Format Tools Data Window Help Type a question for help												
A6 Select Filter Option All Criteria Go to Worksheet Gap Analysis Toggle Current Score Create Progression Chart												
MMOG/LE						Click the 'Create Progression Chart' button to create a Progression Chart that shows the organization's Scoring and Classification progress according to the Target Dates in the Gap Analysis. Click here for additional instructions on how to use the Gap Analysis and create a Progression Chart						
Total Compliant Criteria 196 Total Non Compliant Criteria 4 Non Applicable Criteria 6						ODETT						
Compliance	Element	Criteria	Question #	Criteria Weight	Desired State	Assessment Comments	Current State	Gap	Action Plan	Target Date	Completion Date	Responsibility
✓	3.3 Production Planning	3.3.2	2)	F1	A process exists that uses forecast demand in the design of the pull system (e.g. kanban loop and lot sizes) and the parameters are reviewed at appropriate intervals.	Reference ISO/TS Procedure SOP01234.						
✓	3.3 Production Planning	3.3.2	3)	F1	The pull planning process extends to suppliers.	Reference ISO/TS Procedure SOP84321.						
N/A	3.4 Systems Integration	3.4.1	1)	F3	Customer order information as well as internal production requirements shall be automatically integrated into the organization's planning and scheduling systems including error checking/validation (e.g. invalid part number, purchase order or customer site, cumulative quantity disagreement, incorrect customer set-up).	"Customer X" does not send releases electronically. Releases are received via email requiring manual entry into our MRP. This criterion was reviewed with Jane Doe on 11/03/2009.						
✓	3.4 Systems Integration	3.4.2	1)	F2	The most current customer requirements are integrated into the material planning process as soon as possible.	Release are input into the MRP weekly upon receipt from the customer. Reference ISO/TS Procedure SOP12345.						
N/A	4.1 Communication	4.1.1	1)	F2	There is a documented process that defines the level, frequency, and content of communication with the customer.	Criterion 4.1.1 Q1 is non applicable because of XYZ. was reviewed and approved by Jane Doe on 11/3/2009.						
N/A	4.1 Communication	4.1.1	2)	F2	The customer's expectations and requirements regarding MP&L are understood (e.g. schedule adherence, routing instructions, ASN performance), reviewed regularly, and communicated to the appropriate personnel.	Criterion 4.1.1 Q1 is non applicable because of XYZ. was reviewed and approved by Jane Doe on 11/3/2009.						
The organization provides its												
Acknowledgements Introduction & Instructions Assessment Scoring Summary Gap Analysis Radar Chart Radar Charts - Subcha												
Ready												
NUM												

Radar Chart Views 雷达图

Global MMOG/LE



CHAPTER ONE	STRATEGY AND IMPROVEMENT	71%
CHAPTER TWO	WORK ORGANIZATION	100%
CHAPTER THREE	CAPACITY & PRODUCTION PLANNING	100%
CHAPTER FOUR	CUSTOMER INTERFACE	100%
CHAPTER FIVE	PRODUCTION & PRODUCT CONTROL	100%
CHAPTER SIX	SUPPLIER INTERFACE	100%

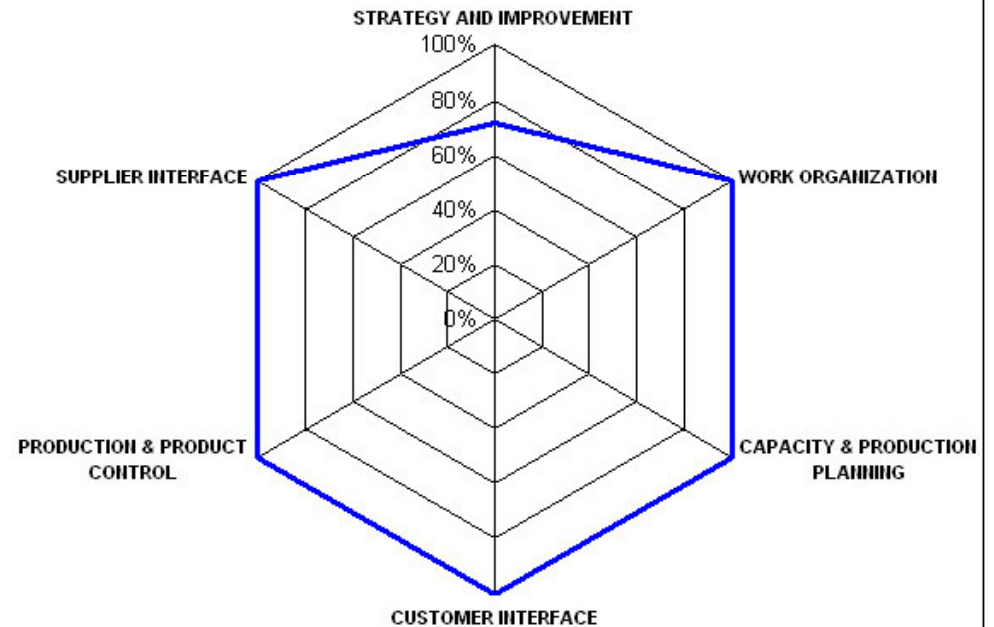
SCORE %

94%

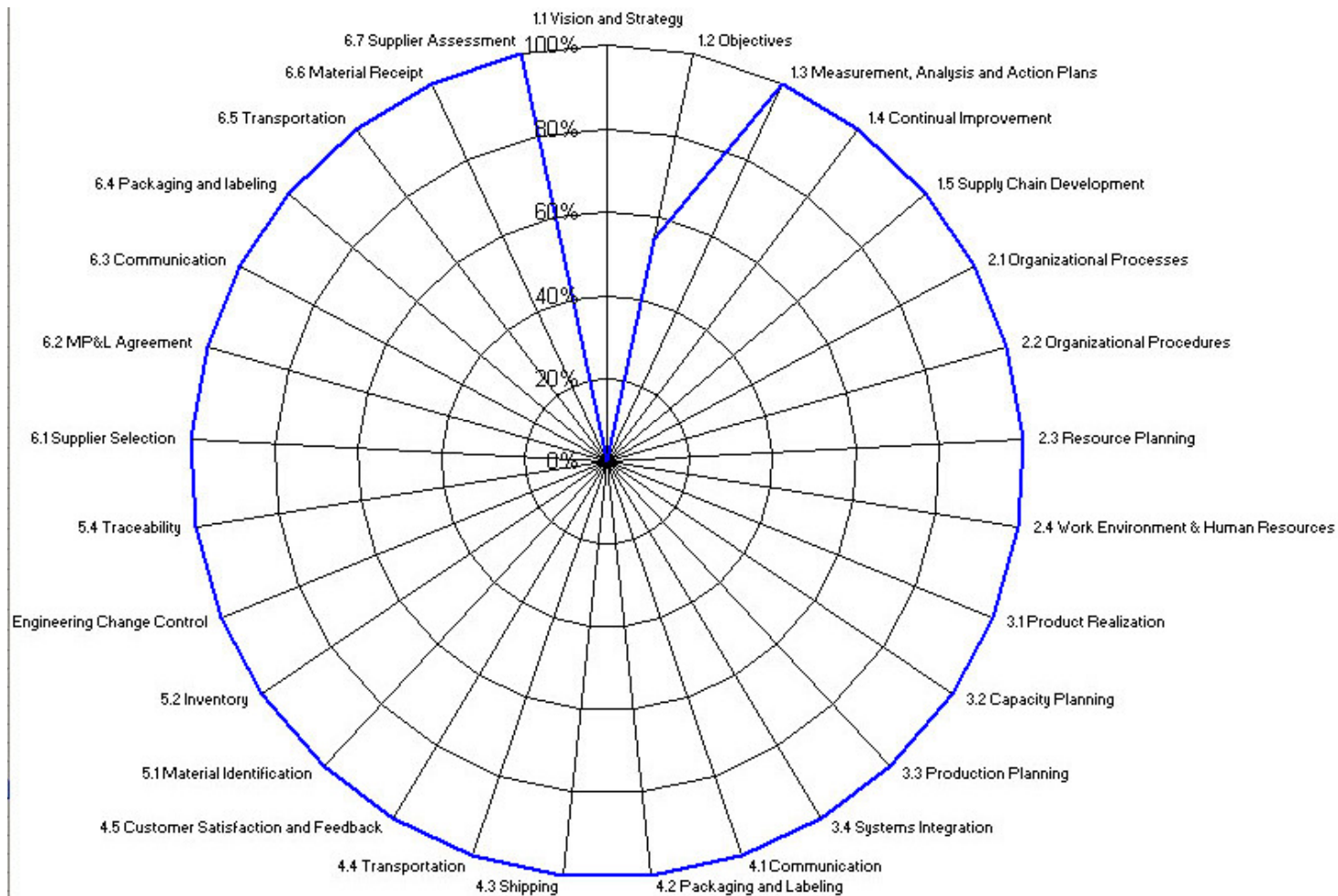
CLASSIFICATION

B

Scoring Summary Results

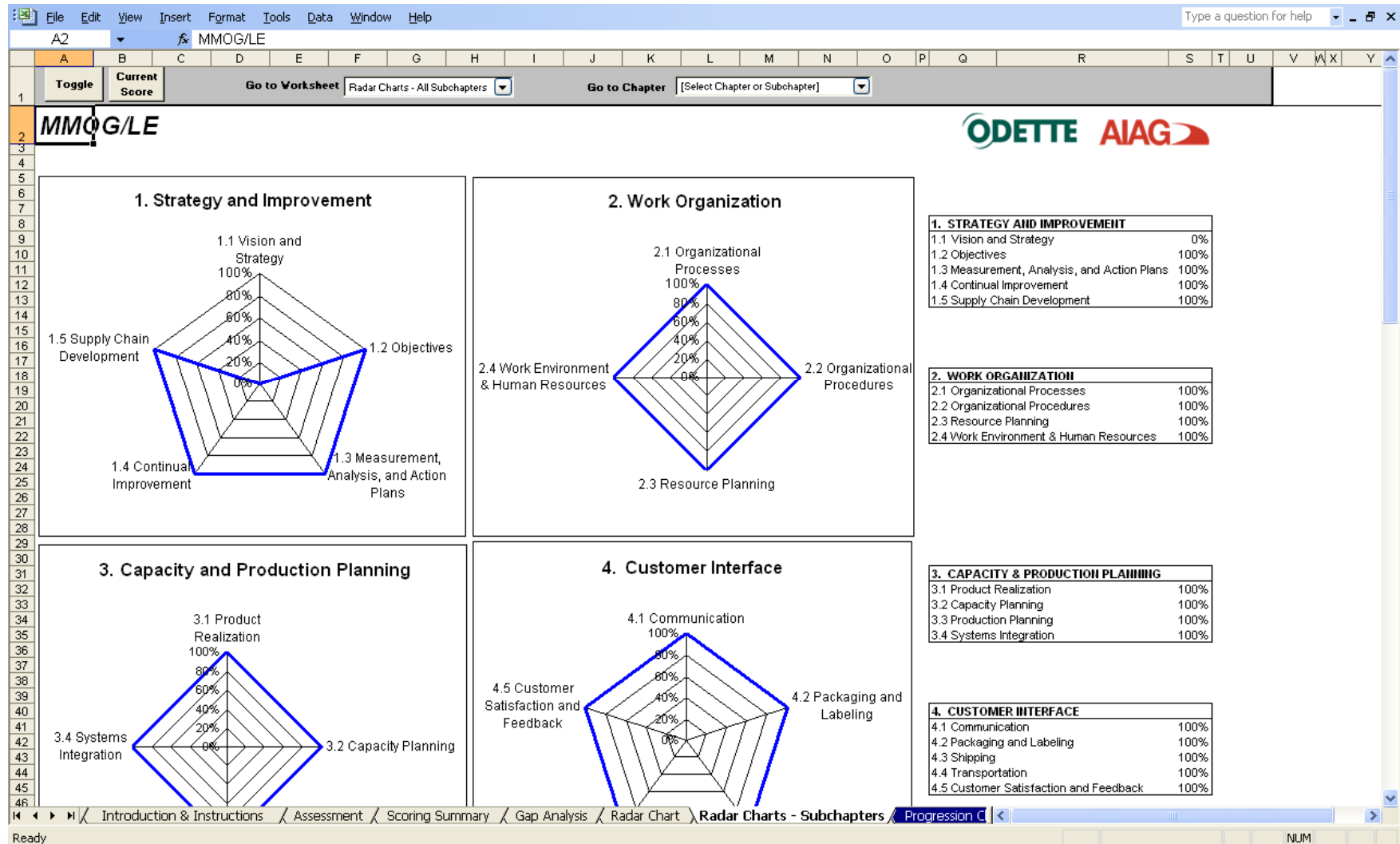


Radar Chart Views 雷达图



ALL SUB-CHAPTERS	
1.1 Vision and Strategy	0%
1.2 Objectives	55%
1.3 Measurement, Analysis and Action Plans	100%
1.4 Continual Improvement	100%
1.5 Supply Chain Development	100%
2.1 Organizational Processes	100%
2.2 Organizational Procedures	100%
2.3 Resource Planning	100%
2.4 Work Environment & Human Resources	100%
3.1 Product Realization	100%
3.2 Capacity Planning	100%
3.3 Production Planning	100%
3.4 Systems Integration	100%
4.1 Communication	100%
4.2 Packaging and Labeling	100%
4.3 Shipping	100%
4.4 Transportation	100%
4.5 Customer Satisfaction and Feedback	100%
5.1 Material Identification	100%
5.2 Inventory	100%
5.3 Engineering Change Control	100%
5.4 Traceability	100%
6.1 Supplier Selection	100%
6.2 MP&L Agreement	100%
6.3 Communication	100%
6.4 Packaging and labeling	100%
6.5 Transportation	100%
6.6 Material Receipt	100%
6.7 Supplier Assessment	100%

Radar Chart Views 雷达图



Progression Chart 进度图

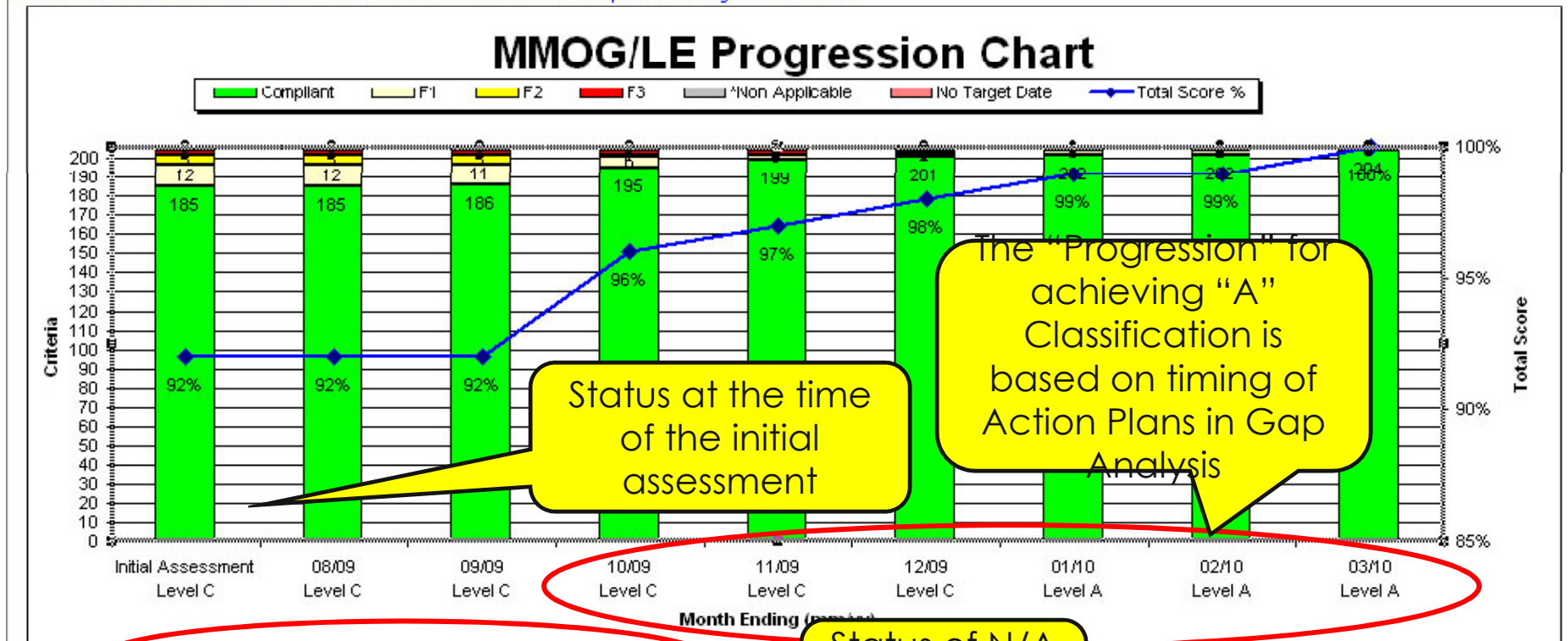
Go to Worksheet

Go to Chapter

The Progression Chart was last updated on: 9/9/2009

Note: The formatting of the chart may require some adjustment by the user where there is a high level of information being displayed.

[Click here for additional instructions on how to create and/or interpret the Progression Chart](#)



*There are 2 N/A criteria that have been approved by the customer.

Status of N/A criteria is displayed

Other Features其他功能

Global MMOG/LE					Create Progression Chart	Click the command button to create a Progression Chart that will provide Classification progress according to the Target Dates with additional information on how to use the Progression Chart		
1	Go to Worksheet	Gap Analysis	Return					
2	Select Filter	Show ALL Criteria						
Fulfilled	Element	Criteria	Question #	Criteria Weight	Desired State	Assessment Comments	Current State	Gap
69	2.4 Work Environment & Human Resources	3.1.1	3)	F1	Follow-up from appraisal review leading to the identification of improvement opportunities and action plans exists on a regular basis.	Test data to confirm links in GAP Analysis - Supplier comments for 2.4.5.3)		
70	3.1 Product Realization	3.1.1	1)	F3	The MP&L function shall participate in the Product Realization process to ensure all material planning and logistics requirements are addressed and all changes which affect the supply process are planned, executed and communicated in a synchronized manner (e.g. bill of material (BOM), routings, effectivity dates, supplier notification, scheduling, shipping). Back-up plans shall be in place to ensure continuity of supply.	Make sure Aidan brings this over to the changes tab		
71	3.2 Capacity Planning	3.2.1	1)	F3	Comparison of resources versus customer requirements shall be reviewed upon receipt of forecast requirements (e.g. 830/DELFOR/planning release), comparing every week of the forecast sent by customers. Capacity planning volumes negotiated with the customer shall also be reviewed.	Test data to confirm links in GAP Analysis - Supplier comments for 3.2.1.1)		
	3.2 Capacity Planning	3.2.1	2)	F3	Resources versus customer requirements shall be reviewed upon receipt of forecast requirements (e.g. 830/DELFOR/planning release), comparing every week of the forecast sent by customers. Capacity planning volumes negotiated with the customer shall also be reviewed.	Test data to confirm links in GAP Analysis - Supplier comments for 3.2.1.1)		

Switch to other tabs

Go back to criteria

Highlight compliance

Highlight non-compliance

Glossary术语

- There are over 180 items in the glossary to assist in the interpretation of terms throughout the document. 有180个术语帮助理解整个文档

Top OEM Non-Conformances

(Based on DaimlerChrysler and Ford audits)

不符合OEM厂标准主要体现在以下几方面
(基于克莱斯勒和福特的评审)

1. Bar code labels are inaccurate
条码标签不正确
1. Inability to communicate requirements electronically throughout the supply chain
整个供应链无法实现电子交流的需求
3. Lack of control of Work-In-Process
缺少车间管理控制
4. Lack of control of First In/First Out (FIFO)
缺少FIFO控制
5. Controls to prevent shipping discrepancies (including behind schedule checks)
防止装运差异的控制，包括装运滞后检验

Top OEM Non-Conformances (Based on DaimlerChrysler and Ford audits)

不符合OEM厂标准主要体现在以下几方面
(基于克莱斯勒和福特的评审)

6. ASN data is not generated automatically
ASN数据不能自动创建
7. Responding to unexpected changes in demand
对未预期变化的响应
8. Inadequate storage location labeling
存储库位标签不足
9. General EDI usage including integration into MRP
EDI应用, 包括与MRP集成
10. Key operating system measurables not being tracked by senior management
关键操作系统衡量, 无法被高级管理部门追踪

50% of issues deal with incorrectly processing and handling electronic data with both customers and suppliers

50% 问题是客户与供应商不能按正确流程, 正确的电子数据进行处理

Why MMOG/LE?为什么要用 MMOG/LE Case Study 案例介绍

Challenges in the Supply Chain

供应链关键挑战

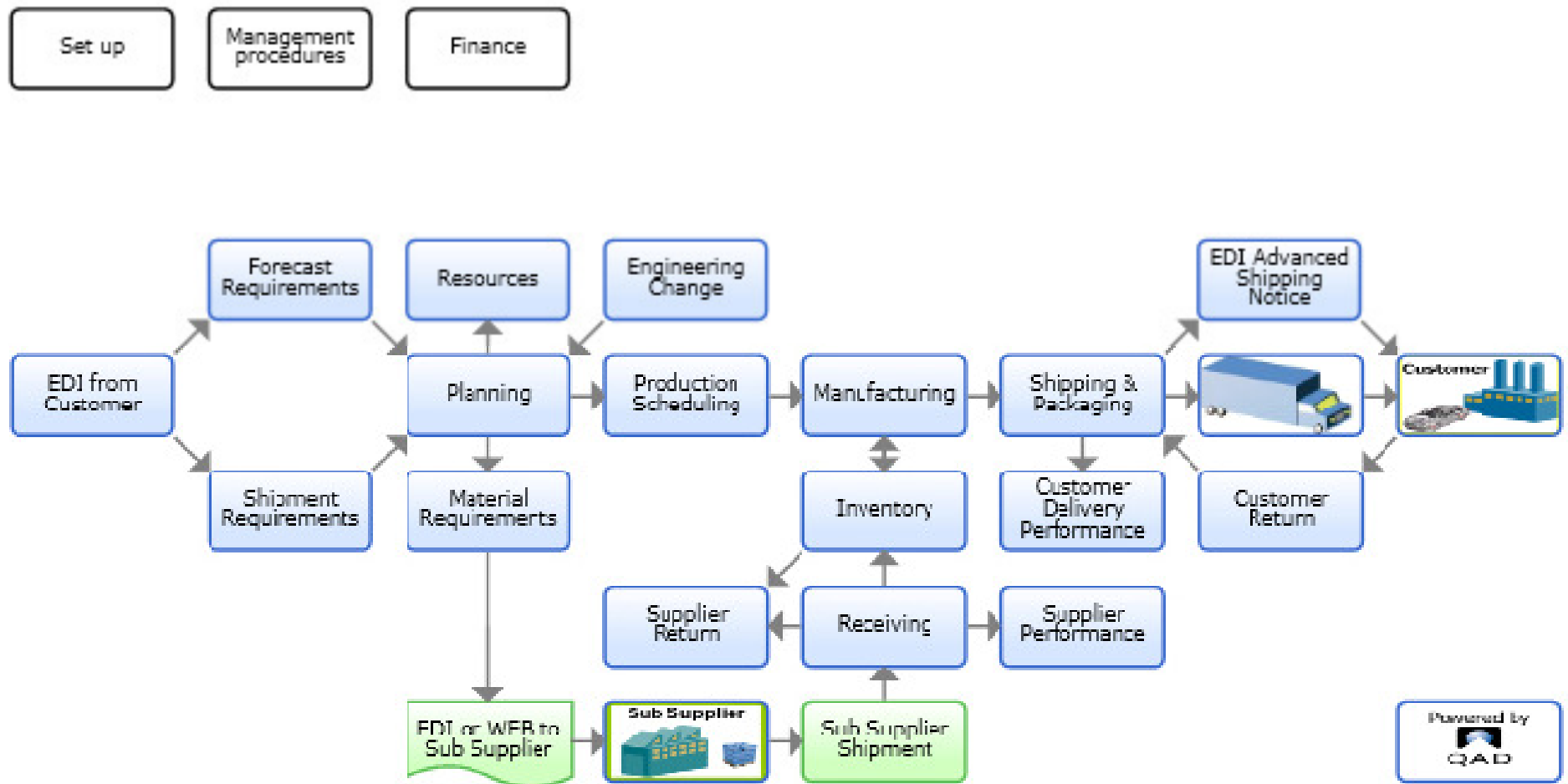
- Capacity fluctuations 能力困扰
- Volatile schedules 不确定的生产日程
- Supply chain visibility 供应链可视化要求
- Work force reductions 劳动力减少

MMOG/LE Addresses these Challenges

MMOG/LE针对这些挑战

- Integrating customer EDI data receiving through final shipment 通过EDI整合客户的最终发货计划
- Capacity Planning 能力计划
- Bar code labeling 条码标签
- Sub supplier visibility 子供应商可视化
- Process control 流程控制
- Inventory management 库存管理

MMOG/LE Processes MMOG/LE流程



Integrating Customer EDI Data 电子数据交换整合客户信息

Customer Ship Schedule Maint X

Go To ⌵ ⚡ Action ⌵

Ship-From: WAI
Ship-To: FDAP20A
Item Number: 1468AB
PO Number: LX2555
Customer Ref: 7T437821458AE
Model Year:
Release ID: 732-52

Order: SO33524
Ford Oakville Assembly Plant
Frt Dr RH Glass Run Chnl

Line: 1

UM: EA

Daily Quantities
日要货数量

Customer Receipts

ASN/Shipper Nbr	Receipt Dt	Time	Receipt Qty	Cum Receipt Qty
A0000630	10/26/2009 ⌵	:	245.00000000	7315.000000000

Schedule Detail Data

Date	Time	Int	Reference	Quantity	Q	Cmt	Rqm Det
11/2/2009 ⌵	06:00	D		7,490.0	F	☐	☐
11/2/2009 ⌵	09:00	D		7,875.0	F	☐	☐
11/2/2009 ⌵	18:00	D		8,400.0	F	☐	☐
11/3/2009 ⌵	06:00	D		8,924.0	F	☐	☐
11/3/2009 ⌵	09:00	D		8,540.0	F	☐	☐
11/3/2009 ⌵	18:00	D 🔍		9,485.0	F	☐	☐

Integrating Customer EDI Data

电子数据交换整合客户信息

Production Line Schedule Bro... X							
⚡ Actions ▾ 🖨 Print ★ Add to Favorites 📊 Chart 📅 Chart Designer 🔄 Refresh ▾							
Production Line	Parent Item	Description	Due Date	Quantity Scheduled	Quantity Completed	Quantity Open	
WLD4	1458AE	Frt Dr RH Glass	10/27/2009	4,800.0	4,800.0	0.0	
WLD4	6228AF	Rea DH Plast Ctrl ASM	10/27/2009	450.0	410.0	40.0	
WLD4	1458AE	Frt Dr RH Glass	10/28/2009	6,400.0	5,800.0	600.0	
WLD4	6228AF	Rea DH Plast Ctrl ASM	10/28/2009	230.0	0.0	230.0	
WLD4	1458AE	Frt Dr RH Glass	10/29/2009	4,800.0	0.0	4,800.0	
WLD4	6228AF	Rea DH Plast Ctrl ASM	10/29/2009	620.0	0.0	620.0	
WLD4	1458AE	Frt Dr RH Glass	10/30/2009	2,400.0	0.0	2,400.0	
WLD4	6228AF	Rea DH Plast Ctrl ASM	10/30/2009	270.0	0.0	270.0	

Schedule
Adherence
主生产计划

Integrating Customer EDI Data 电子数据交换整合客户信息

Shipment Report

Wagon Automotive Inc

02/29/08 10:15:23

Page: 1

Site: WAI Wagon Automotive Inc

Customer: FDAP16A FD Wayne

Order	Ln Item Number	Due Date	Performa	Required	Qty Ordered UM	Ship Qty
WAAP16A	13748AB	02/29/08			1,080.0 EA	0.0
	23749AB	02/29/08			1,080.0 EA	0.0
	357A30AA	02/29/08			5,600.0 EA	0.0
	457A31AA	02/29/08			5,600.0 EA	0.0

Customer: FDAP20A FD Oakville

Order	Ln Item Number	Due Date	Performa	Required	Qty Ordered UM	Ship Qty
WAAP20A	11458AE	02/29/08			350.0 EA	0.0
	21459AE	02/29/08			210.0 EA	175.0
	21459AE				350.0 EA	0.0
	36228AF				99.0 EA	0.0
	46229AF				99.0 EA	0.0

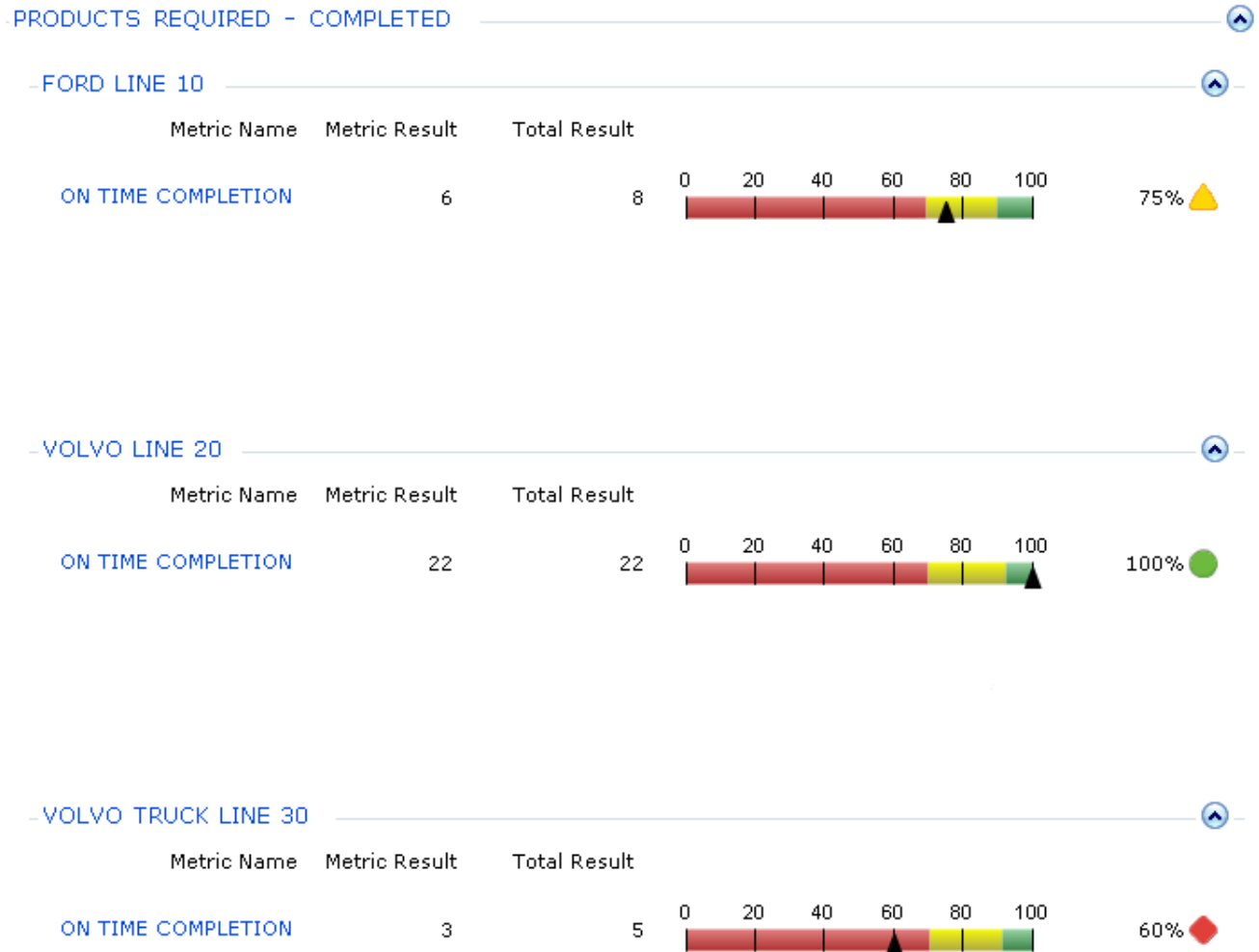
Customer: GM19078 GM Lordstown

Order	Ln Item Number	Due Date	Performa	Required	Qty Ordered UM	Ship Qty
WA19078	18698				160.0 EA	0.0
	28699	02/29/08			160.0 EA	0.0
	28699	02/29/08			20.0 EA	0.0
	38700	02/29/08			160.0 EA	0.0
	38700	02/29/08			340.0 EA	0.0
	48701	02/29/08			160.0 EA	0.0
	48701	02/29/08			400.0 EA	0.0
	59166	02/29/08			220.0 EA	0.0
	69167	02/29/08			220.0 EA	0.0
	69167	02/29/08			55.0 EA	0.0

Shipments
to be made
Today 今天发货量

Shipments
to be made
Today 今天发货量

Integrating Customer EDI Data 电子数据交换整合客户信息



Capacity Planning 能力计划

Customer schedule browse

Actions Print Add to Favorites Chart Chart Designer Refresh

Search (2)

Schedule Number equals so33687

Part equals 103137

Viewing 1 - 3 of 3 Records per page: All

WK-21	WK-22	WK-23	WK-24	WK-25	WK-26
0.00	0.00	3,300.00	2,300.00	4,100.00	3,200.00
0.00	0.00	3,000.00	2,500.00	4,000.00	3,200.00
0.00	0.00	2,800.00	2,500.00	4,100.00	2,700.00

Compare evolution of active release to previous releases based on negotiated volumes. Alert when volumes follow above/below what was negotiated 基于商定的数量比较当前日程与过去日程，当数量高于/低于约定数量即报警

Release ID	WK-23	WK-24	WK-25
20090511	3,300.00	2,300.00	4,100.00
20090518	3,000.00	2,500.00	4,000.00
20090525	2,800.00	2,500.00	4,100.00



Bar Coding Labeling with Customer 使用客户的条码标签



Sub Supplier Visibility 子供应商可视化

Schedule Detail Data					
Date	Time	Reference	Quantity	Q	
3/3/2008	▼	:	4,800.0	P	
3/10/2008	▼		4,800.0	P	
3/17/2008	▼		6,400.0	P	
3/24/2008	▼		4,800.0	P	

Release calculated in planning system
计划系统的供应商发货数量计算

Sub Supplier Visibility (Schedules) 子供应商可视化（日程）

NET
Login: wagonwai @ Wagon Automotive [US/Eastern - EST] Domain: WAI
Auto Refresh: Reference Time:01:36:37 PM Refresh Time:01:36:49 PM

Inventory Orders Schedules ASNs TMS Receipts Invoices Admin Help

Supplier: P & A INDUSTRIES INC

Filter Display Print Alerts

0 Rows <<First <Prev Next> Last>> [1 - 8 of 8] Sort

Schedule type	Supplier	Order	Line	Item	UM	Release	Required Qty	Due Date	Quantity	Release Date	Order Number	Release Status
	P & A INDUSTRIES INC	P1003	1	1458BL	EA	20080206-001	4800.0	2008-02-25	4800.0	2008-02-25	135137	+
	P & A INDUSTRIES INC	P1003	2	1458BR	EA	20080206-001	4800.0	2008-03-03	2400.0	2008-02-25	135137	+
	P & A INDUSTRIES INC	P1003	3	1459BL	EA	20080206-001	6400.0	2008-03-03	1600.0	2008-02-25	135137	+
	P & A INDUSTRIES INC	P1003	4	1459BR	EA	20080206-001	4800.0	2008-03-03	2400.0	2008-02-25	135137	+
	P & A INDUSTRIES INC	P1003	5	6228BL	EA	20080206-001	5400.0	2008-03-03	5400.0	2008-02-25	135137	+
	P & A INDUSTRIES INC	P1003	6	6228BR	EA	20080206-001	7200.0	2008-03-03	4800.0	2008-02-25	135137	+
	P & A INDUSTRIES INC	P1003	7	6229BL	EA	20080206-001	5400.0	2008-03-03	5400.0	2008-02-25	135137	+
	P & A INDUSTRIES INC	P1003	8	6229BR	EA	20080206-001	4800.0	2008-03-03	4800.0	2008-02-25	135137	+

Sub supplier views
on the Internet
子供应商通过
网络 查需求数量

Sub Supplier Visibility (ASN via Internet) 子供应商可视化 (ASN)

ASN Maintenance *Customer: GKN Driveline ZRETST*

ASN Header & Lines

Containers

Labels

Tracking

ASN Number: SA092201
Verify maximum allowable length of ASN number with customer.

Ship To: 4311.Pur
ZREČE, SLOVENIJA

Dock/Gate: GATE 3

[Add Lines from Discrete Orders](#) [Add Lines From Kanban Cards](#)

	Line	Item ID	Quantity	UM	Shipper ID		Replenish	Site	Order Number	Line	Release
✖	1	10195738	30.0	EA	SA092201	Detail	0	4311	3811	3	20090820-001

[Save](#) [Delete](#)

Sub Supplier Visibility (Alerting) 子供应商可视化(报警)

Supplier		Site	Item	UM	MIN	QOH	MAX
 	 GKN DRIVELINE SA	4311	10195738	EA	1000.0	206.0	3000.0

email



Alert from MFGX.net for Item:
10195738

MFGX Alert to: ex. 11/02/2009 07:

[Show](#)

The inventory quantity-on-hand for item '10195738' at site '4311' for organization 'GKN Driveline12' is at or below the minimum level of 1000.0. The current quantity is 206.0.

text message



From: **MFGX Alert**
Alert from MFGX.net
for Item: 10195738
Nov 2, 2009 19:39
The inventory quantity-on-hand for item '10195738' at site '4311' for

Sub Supplier Labels 子供应商标签

ASN Maintenance

Customer: GKN Driveline ZRETST

ASN Header & Lines

Containers

Labels

Tracking

Labels

ASN Number: SA092201

Ship To: 4311.Pur

ZREČE, SLOVENIJA

Dock/Gate: GATE 3

Target De

Refer

	Copies	Serial Number	SI	Label Type	Item ID	Eng Change	Quantity	DI	Date
☐	1	10000240	S	Odette OTL1-4 Standard Label	10195738	A	10	D	2009-09-21
☐	1	10000241	S	Odette OTL1-4 Standard Label					
☐	1	10000242	S	Odette OTL1-4 Standard Label					

File Download

Do you want to open or save this file?

PDF

Name: shiplabels.pdf

Type: Adobe Acrobat Document, 7.53KB

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Rate Serial N

RECEIVER

GKN DRIVELINE SLOVENIJA, DO
RUDNI KA CESTA 20
ZRE E 3214 SLOVENIA

DOCK/GATE

GATE 3

ADVICE NOTE NO (N)

SA092201

SUPPLIER ADDR

GKN DRIVELINE SA 100 AV VANDERBILT,

NETT WT (KG)

20.42

GROSS WT (KG)

21.42

NO OF BOXES

1

PART NO (P)

10195738

QUANTITY (Q)

10

DESCRIPTION

TULPA GI2000Z LE AJEM IN ZASC.OBROC

SUPPLIER PART NO

1436621HK

SUPPLIER (V)

3811

PROD DATE

D2009921

ENG CHANGE

A

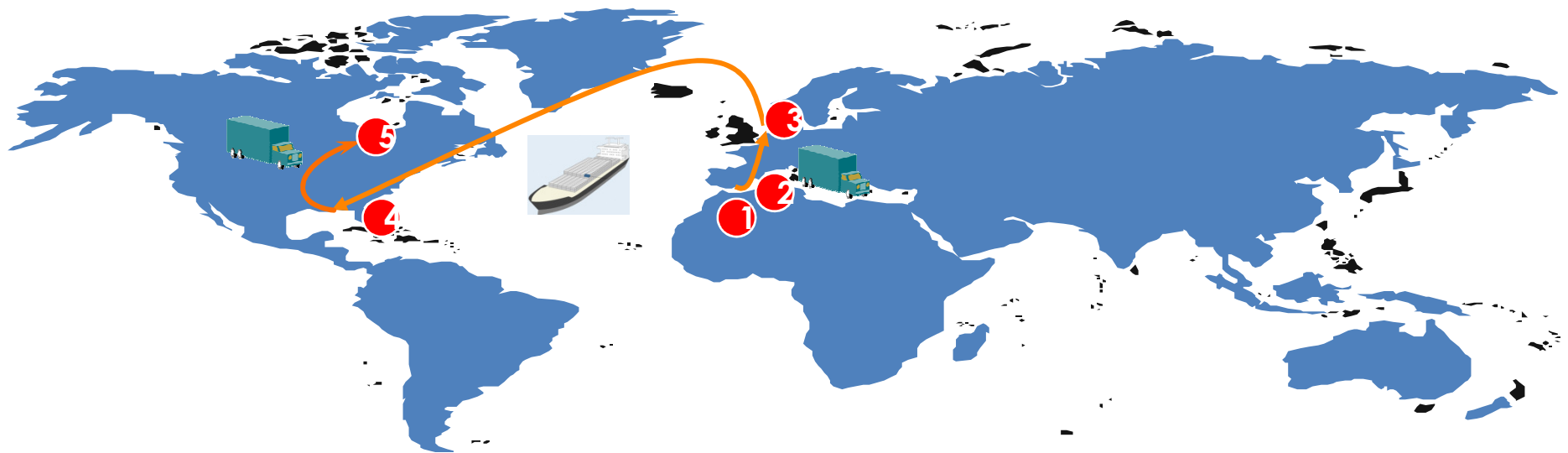
SERIAL(S)

10000240

BATCH NO (H)

Coatle Ver: 1 Rev: 4

Sub Supplier Visibility (Long Distance Suppliers) 子供应商可视化 (长距离供应商)



ASN Maintenance	Line	Item ID	Quantity	UM	Shipper ID	Replenish	Site	Order Number	Line	Release	Delivery Date
✖	1	IT1	1000.0	IEA	89901	0	MAN	PO200336	1	20080807	2008-08-11 00:00:00.0

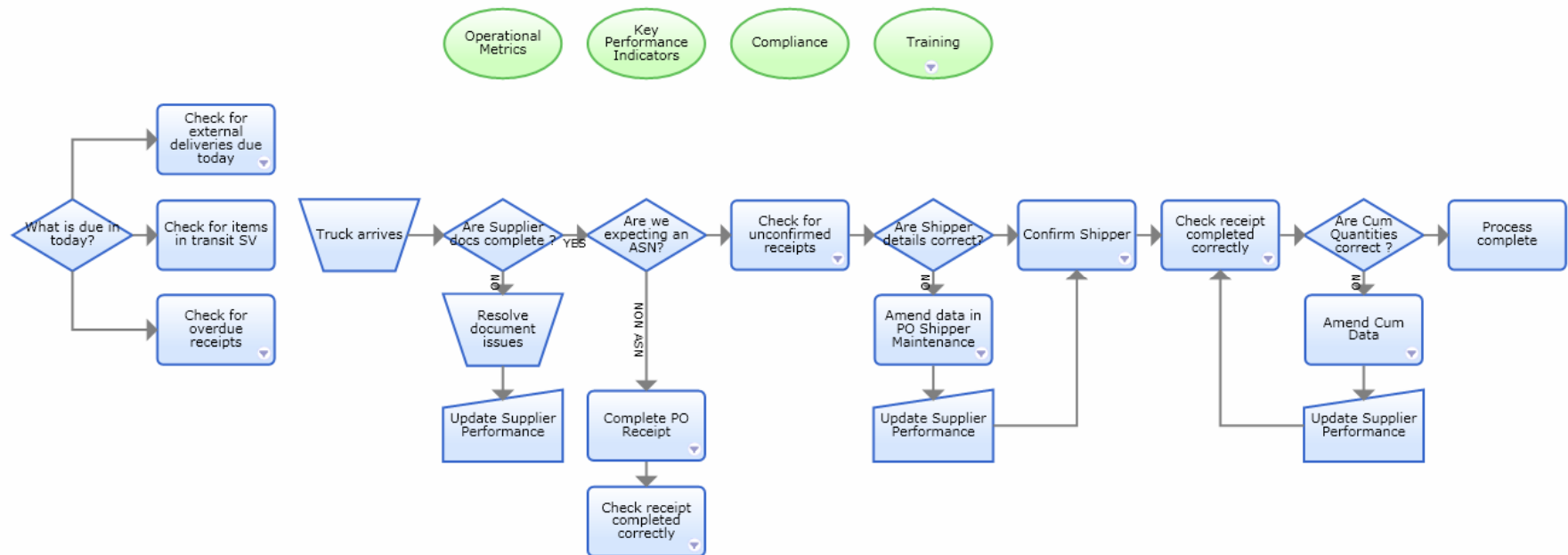
	Description	Location	Alert	Current Estimated	Current Scheduled	Predicted Times	Real-Time Estimated	Confirmed	Notified By
2	⊕ Picked Up At Supplier	Siegburg		25-Nov-2008 04:00		25-Nov-2008 04:00	25-Nov-2008 04:24	✓	
	⊕ Arrived Consol Center	Bremen		26-Nov-2008 04:00	26-Nov-2008 13:24	26-Nov-2008 13:24	26-Nov-2008 13:24	✓	Kuehne Nagel
3	⊕ Loaded/Departed on Ship	Bremerhaven	⚠	27-Nov-2008 13:24	28-Nov-2008 13:00	28-Nov-2008 13:00	03-Dec-2008 16:55	□	Kuehne Nagel
4	⊕ Arrived Port of Arrival	Houston		12-Dec-2008 06:24	10-Dec-2008 06:00	10-Dec-2008 06:00	18-Dec-2008 09:55	□	Kuehne Nagel
	⊕ Cleared Import Customs	Houston		13-Dec-2008 06:24		13-Dec-2008 06:24	19-Dec-2008 09:55	□	
5	⊖ Delivered to Destination	McAdoo		16-Dec-2008 07:24		16-Dec-2008 07:24	22-Dec-2008 10:55	□	

Process Control (Receiving Process)流程控制（收货流程）

Automotive process ▶ Receiving

Receiving

99% ☐ Auto Resi:



- Work flow 工作流程
- Work aids 工作手册
- Training 培训

- Tool tips 工具
- Link to transaction, browse, reports, internet portals, etc.
连接到交易，查询、报告、网站等

Inventory Control 库存控制



Inspector checks quality and scans to backflush real-time in ERP/planning system
质量合格检验后入库扫描条码并实时更新计划系统

Inventory Control 库存控制



Matches location in ERP/ planning system 计划系统与实际库位匹配

Inventory Control 库存控制

Inventory Detail by Item Browse

Records to show: All

Item Number starts at

Item Number	Site	Qty On Hand - Inv Mstr	Qty On Hand - Inv Detail	
.0245X.9570	WAI	11,935.3448	8,460.0	4WALL
.0245X.9570	WAI	11,935.3448	0.0	INSPECT
.0245X.9570	WAI	11,935.3448	3,475.3448	RM3
.031X2.7600	WAI		0.0	RM4
.031X2.7600	WAI		6,819.798	ZDNBEND
.039X2.0000	WAI		0.0	4WALL
.039X2.0000	WAI	3,919.6007	0.0	INSPECT
.039X2.0000	WAI	3,919.6007	3,919.6007	RM4
.039X2.165R	WAI	13,127.572	4,640.301	4WALL
.039X2.165R	WAI	13,127.572	0.0	HOLD
S548FL	WAI	39.0	39.0	
S548FR	WAI	43.0	43.0	
S548RL	WAI	21.0	21.0	
S548RR	WAI	1.0	1.0	4WALL

Inventory locations
存货库位

Manage returnable
containers
管理周转箱



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